Dear all,

As I stand by our C8 constant load hanger under fabrication (see attachment) I am reminded of the family that is constant in our lives - and that is you, our valuable clients.

We are forever indebted to you for your support and patronage especially during a very difficult year world over. We wish that 2021 brings you cheer and happiness and wish everyone a safe year ahead.

I also want to take the opportunity to introduce SITE SERVICES, a new vertical to service the evergrowing need of inspection at sites and evaluation of the health of the spring supports of all makes and manufacturers.

Despite COVID-19 we visited innumerable sites during the year to attend to various client emergencies and requirements which was extremely well appreciated. Site service and site surveys go hand in hand with production and delivery as many of the older supports may have rusted, broken, displaced etc etc. It is important to regularly check them & maintain a record to ensure a long-life cycle for your plant.

We have a dedicated five person team that has experience in stress analysis, engineering, load adjustment and quality control.

We are pleased to offer a 50% discount on our domestic and International rates in the first quarter of 2021 as we launch this value-added service. You can contact our sales team <u>sales@pipehangers.in</u> for additional information about our new service.

Look forward to hearing from you and servicing your site requirements.



**Thanks & Regards** Navin Muthu Ram Director



PIPE HANGERS & SUPPORTS PRIVATE LIMITED

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